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#### General Notes on IRR Calculation

IRR calculations are estimated, unaudited and subject to adjustment. The IRRs set forth herein are based in part on current valuations of unrealised investments or the unrealised portion of any partially realised investments and such valuations have not been audited on an individual basis. There can be no assurance that such investments will ultimately be realised at their current valuations.

All IRR figures shown for SoftBank investments gross IRRs based on cash flows denominated in Japanese Yen. The IRR calculations treat each investment as having been made on the last day of the SoftBank fiscal year in which the investment was made and treat any proceeds related to a realisation event as having been received on the last day of the SoftBank fiscal year in which the applicable realisation event occurred. Such gross IRR figures reflect actual or estimated investment-level performance (aggregated where relevant), excluding fund-level items such as management fee, carried interest, operational expenses and unconsummated deal costs. Past performance is not necessarily indicative of future results.

#### Unrealised Investments

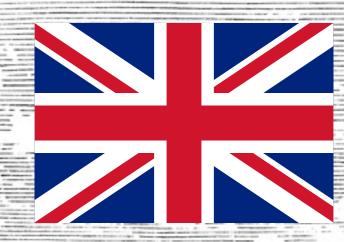
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#### Composite Performance

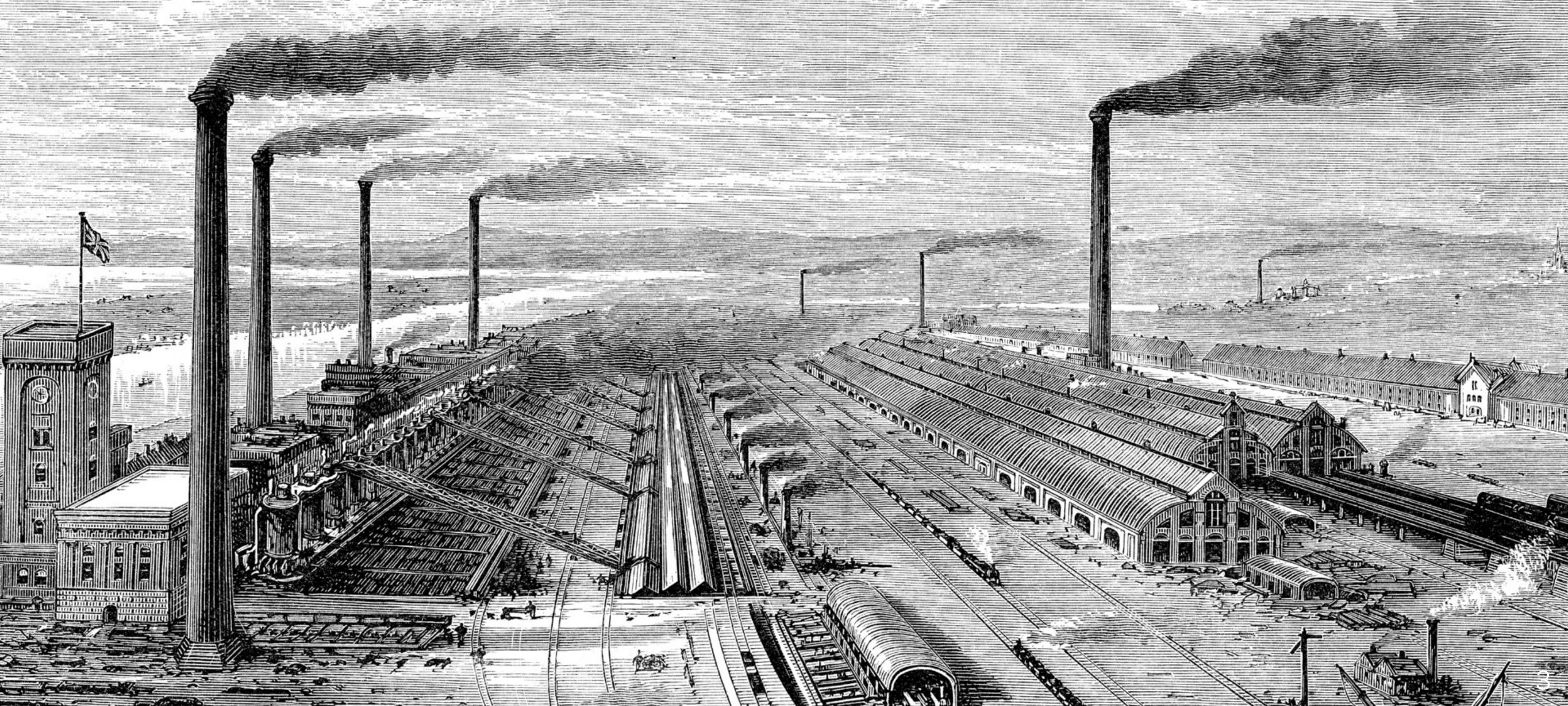
Aggregate, composite and cumulative investment performance data herein represents aggregate data of multiple SoftBank investments. However, SoftBank investments were made during different economic cycles and any such performance reflects neither a specific SoftBank investment nor a group of investments managed as a single portfolio. It should not be assumed that any individual investor has received the investment performance indicated by such aggregate, composite or cumulative performance data.

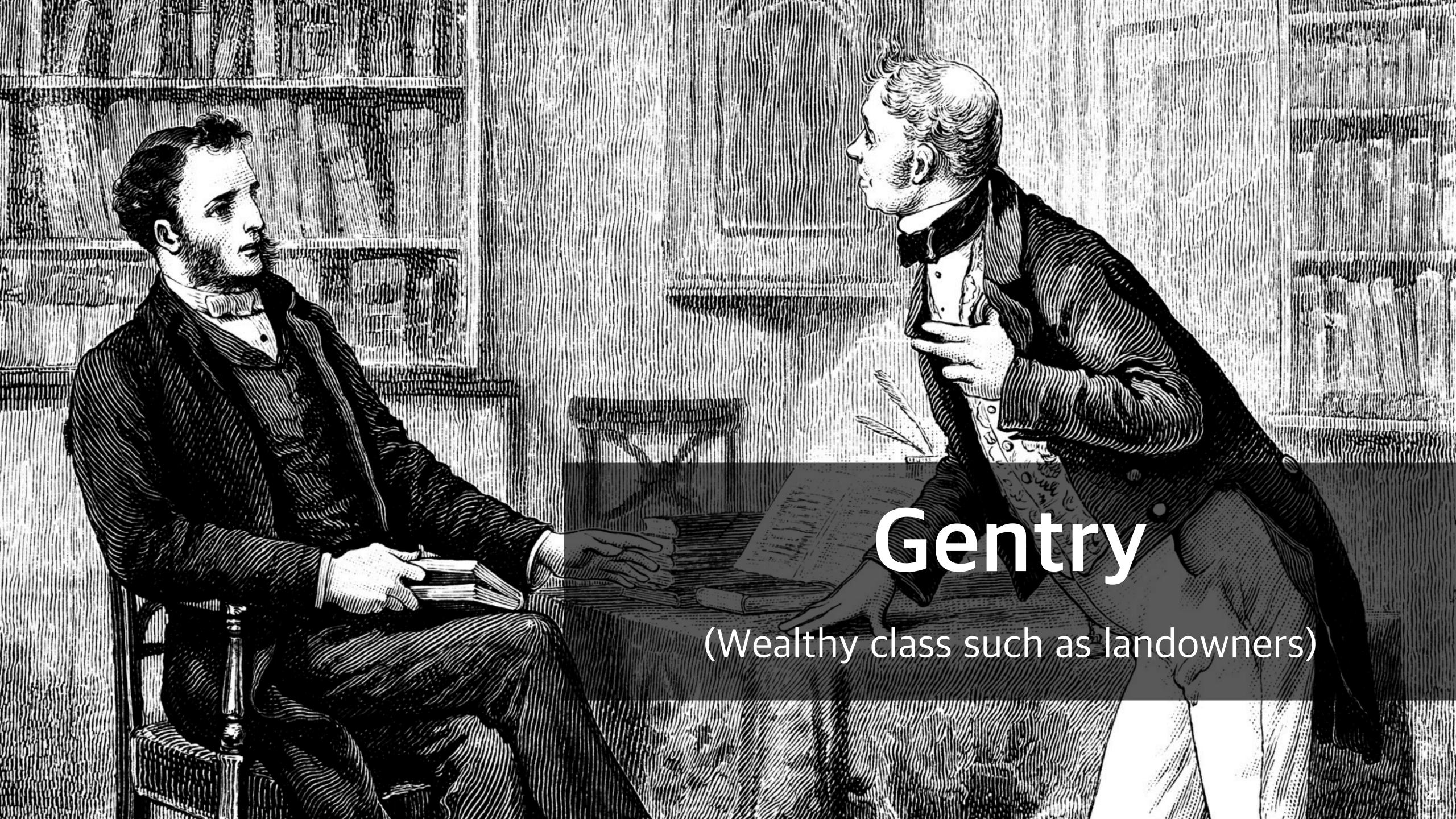
#### Subsequent Events (Post-9 May 2017 Realisations)

An update of the investment performance information herein, including to reflect any changes to the market value of any publicly traded securities, may produce different performance numbers and, in some cases, different selections of investments.

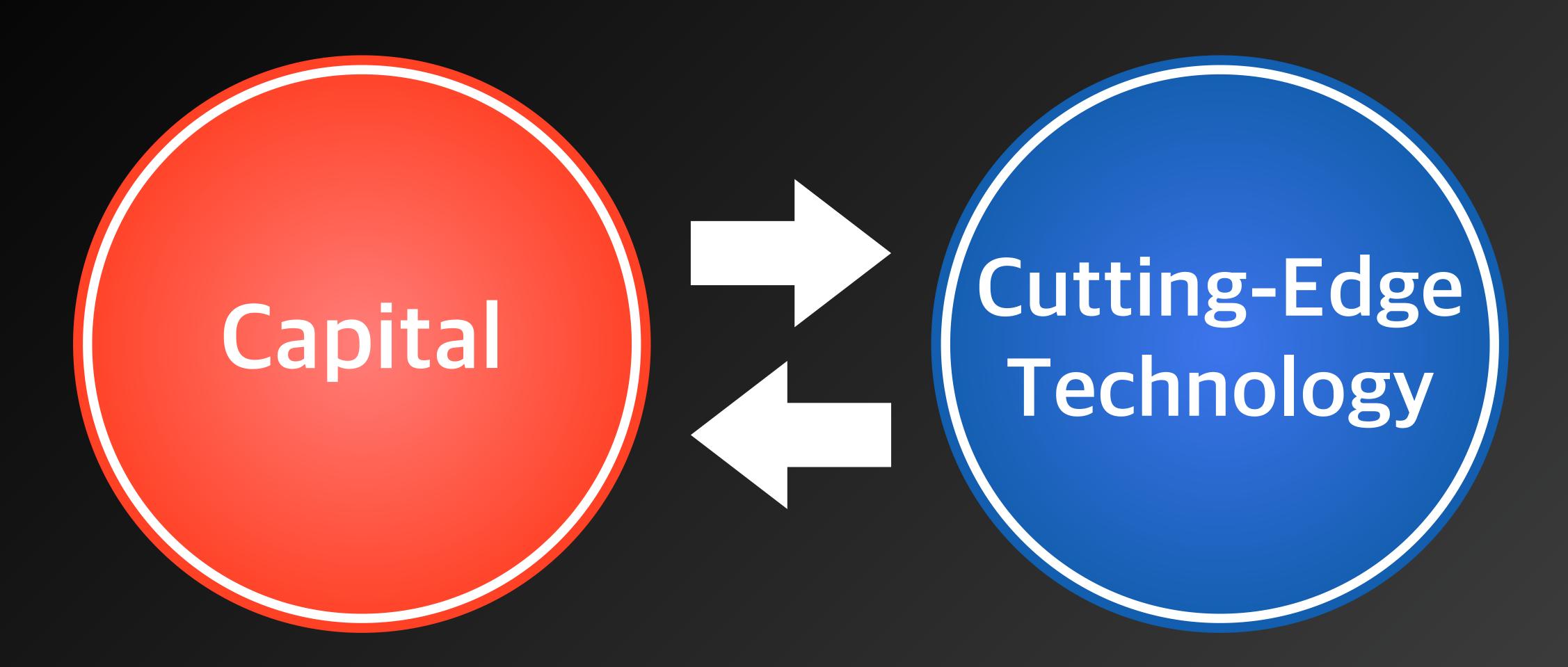


## Marial Revolution





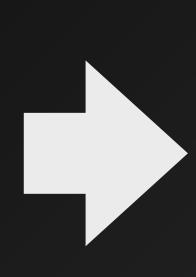
### Industrial Revolution



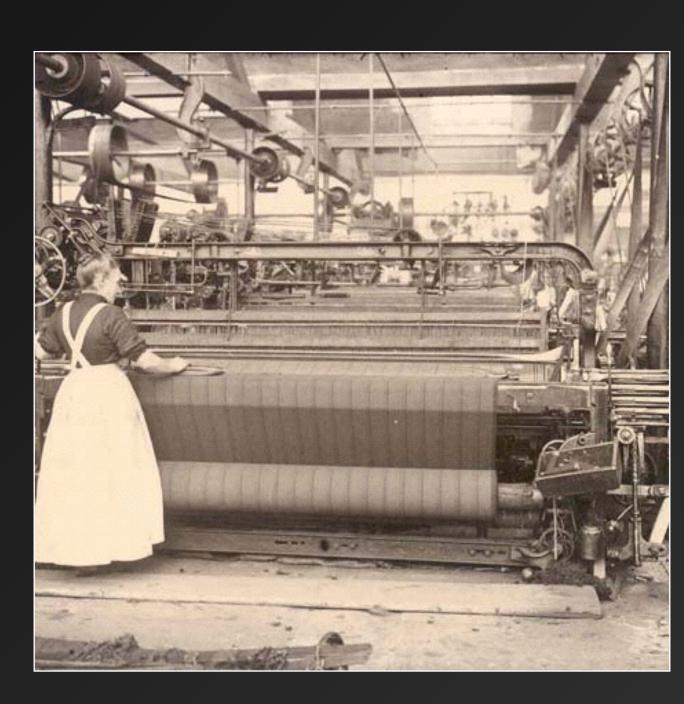
Evolution of technology redefines industries

### Industrial Revolution

Steam engine



Automatic loom



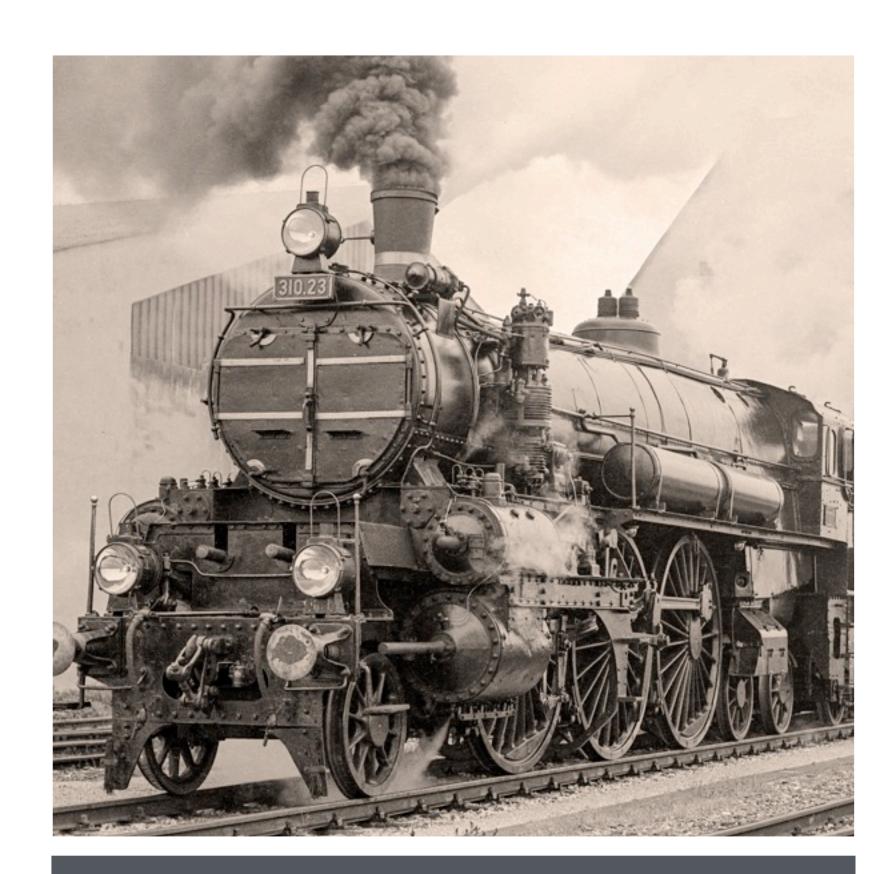
Steam locomotive



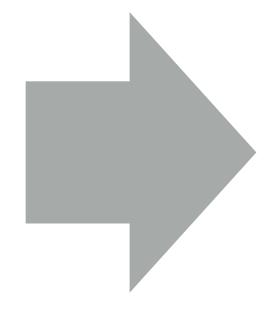
Transformation of social structure (shifting to capitalism)

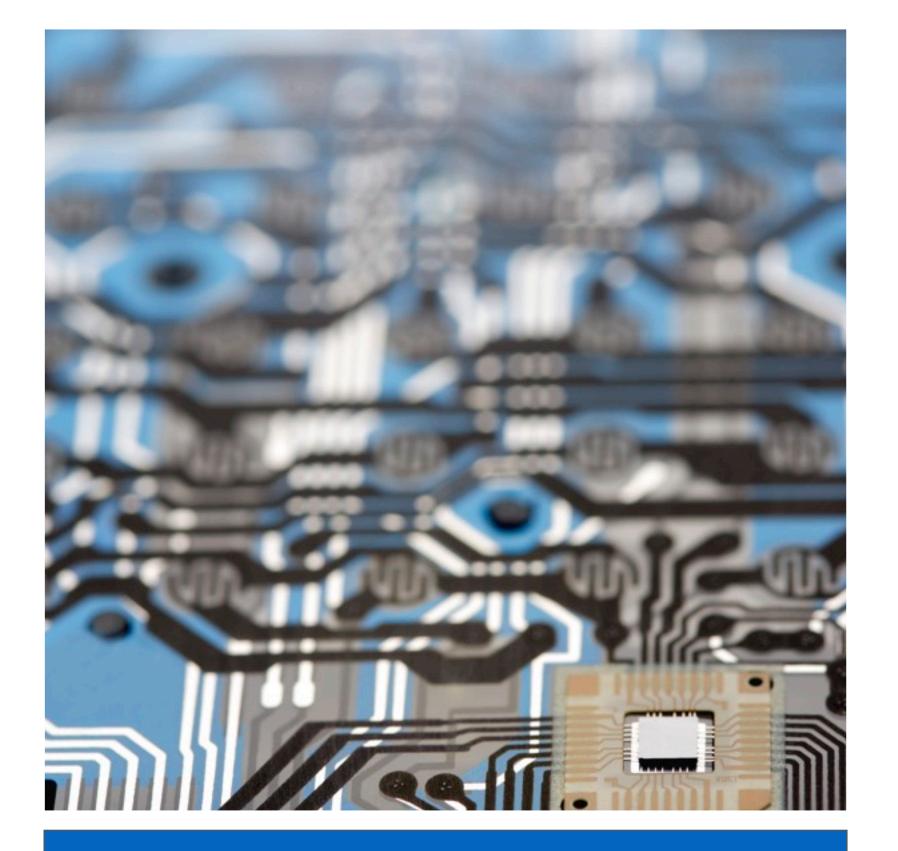
# Innovative technologies change the world

### Industrial Revolution Information Revolution



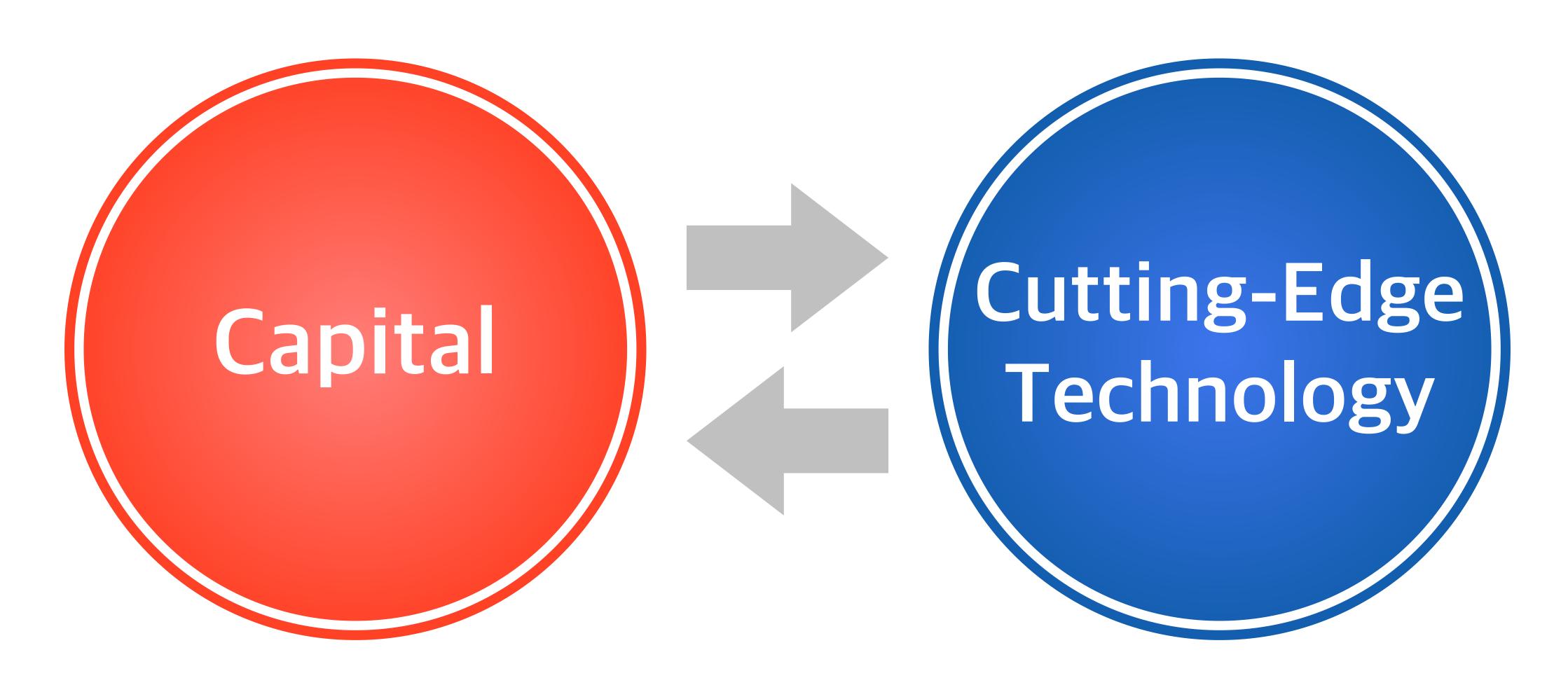
Enhancement of the body





Enhancement of the intelligence

### Information Revolution



Evolution of technology redefines industries

### Information Revolution

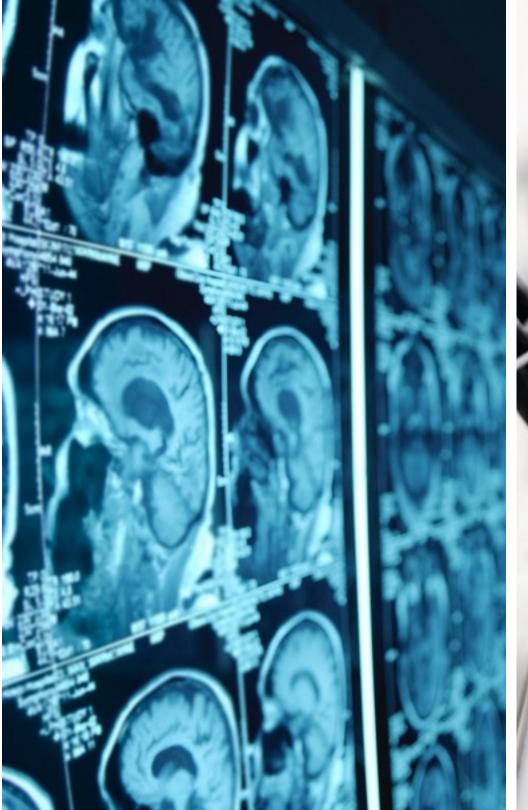
Al (Deep Learning) Internet

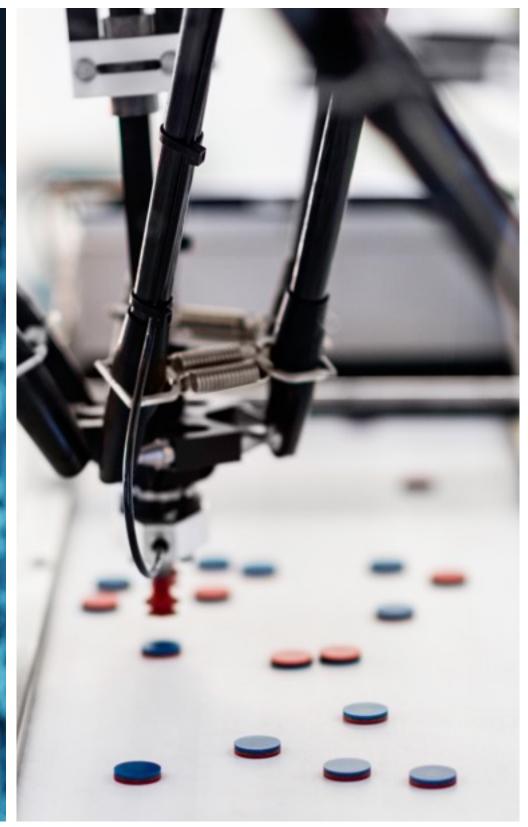
Al is becoming the core of various industries

### Al (Deep Learning)











Game of Go

Painting

Art

(The Next Rembrandt)

Tumor detection Industrial robot

Up 50%

(vs. human doctors)

3x faster

(Resource sorting speed)

Translation

10 languages

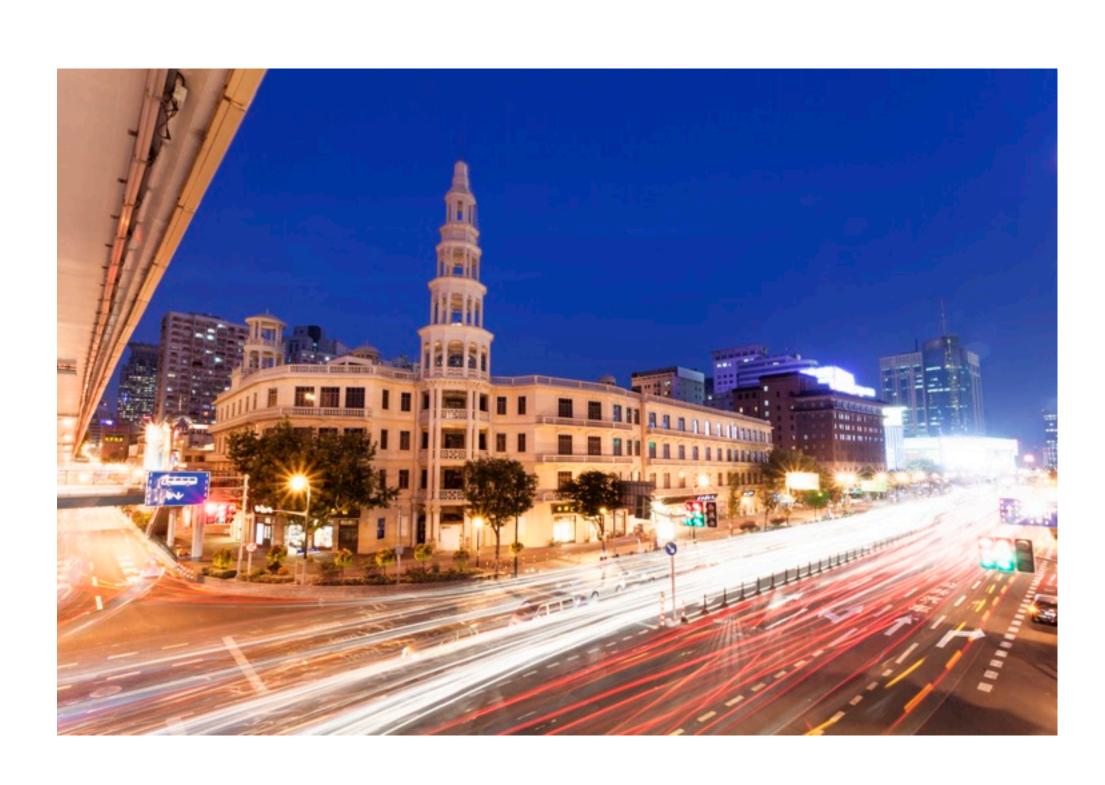
(Microsoft)

(Google AlphaGo)

60 wins



### Di Di Big Data Analysis with Machine Learning





### Congestion improved 25% with optimized traffic control

(Working closely with government)

# Explosive Development of Al Powered by Big Data

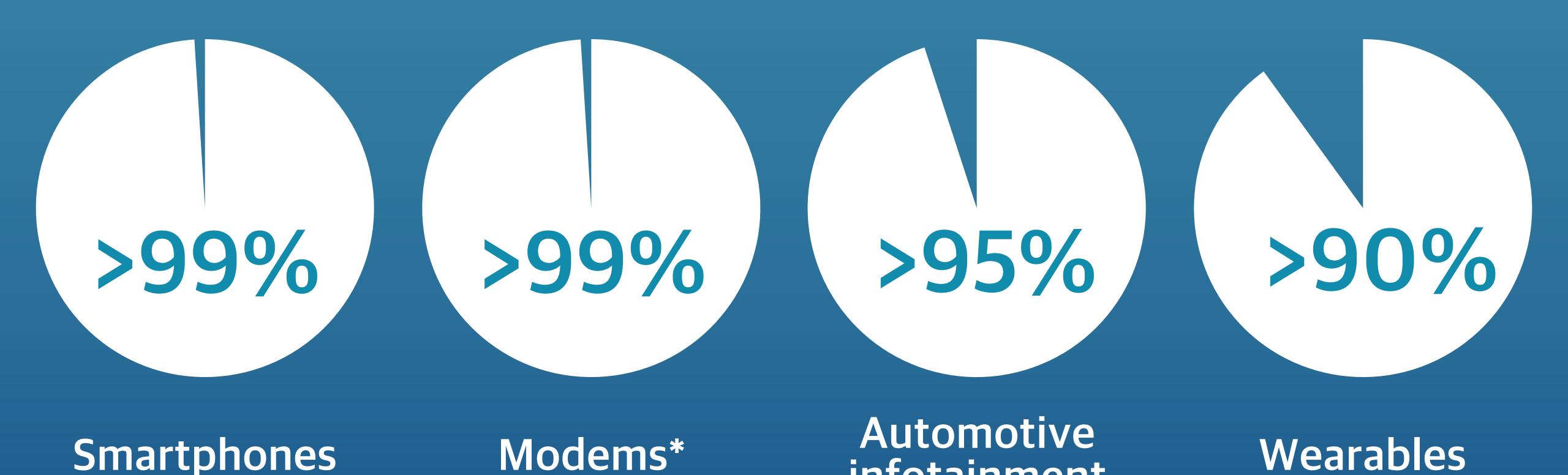


# 

90% of IoT

### 

### Market Share

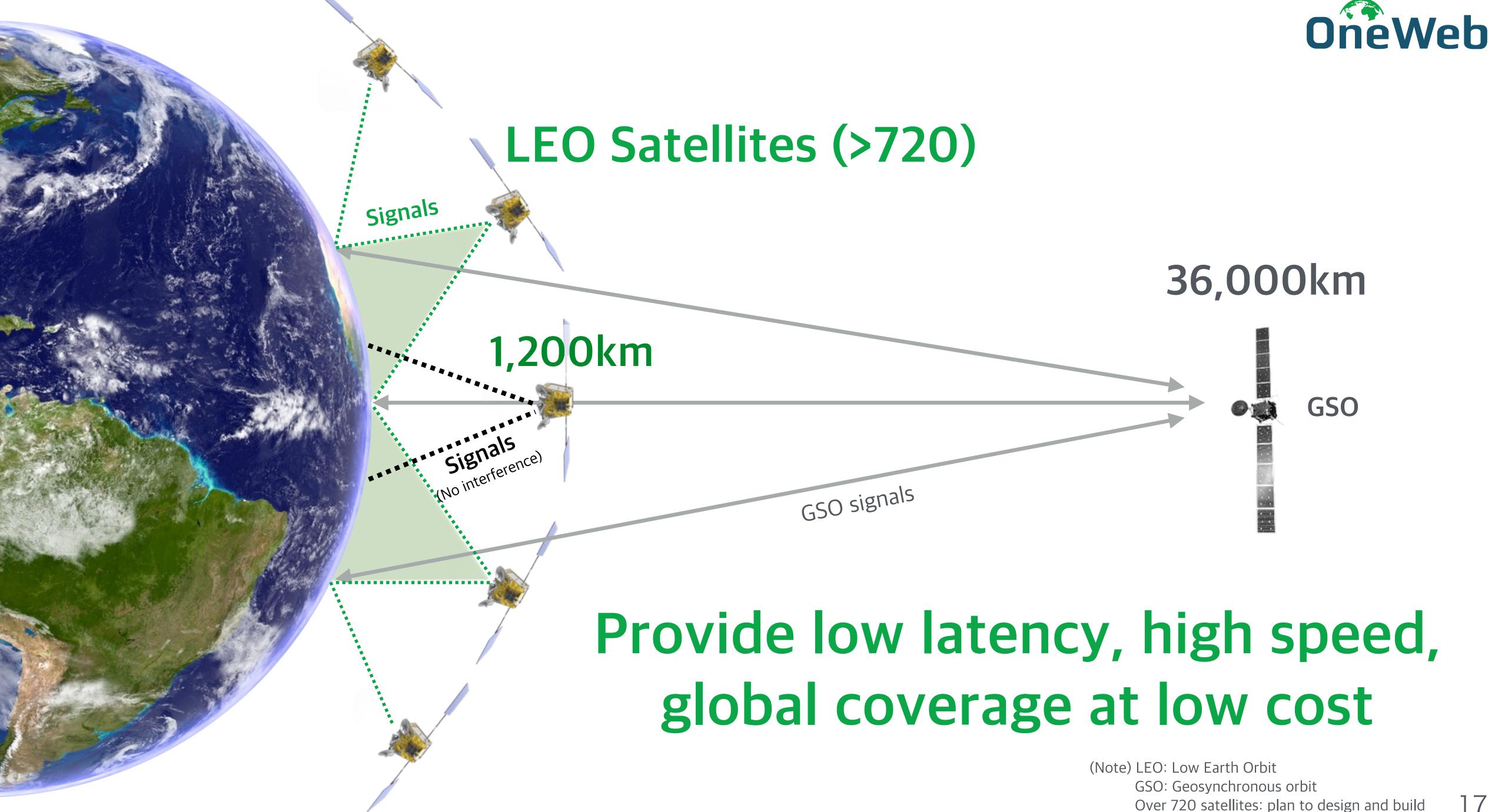


infotainment



The Next Generation of LEO Satellite Communications



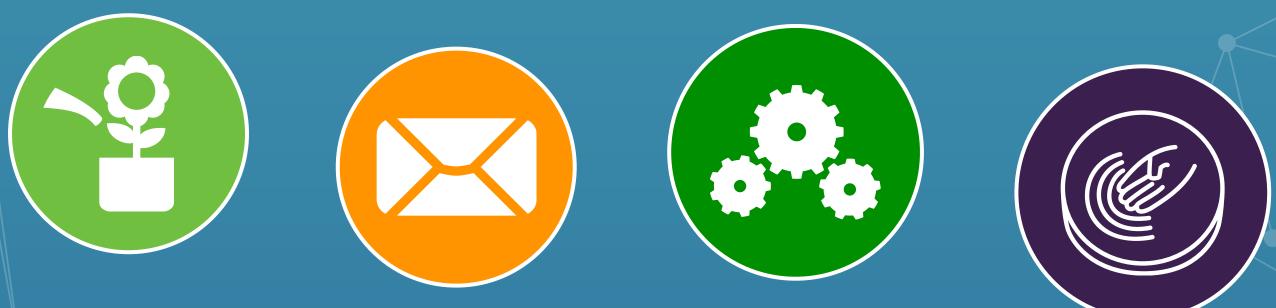
































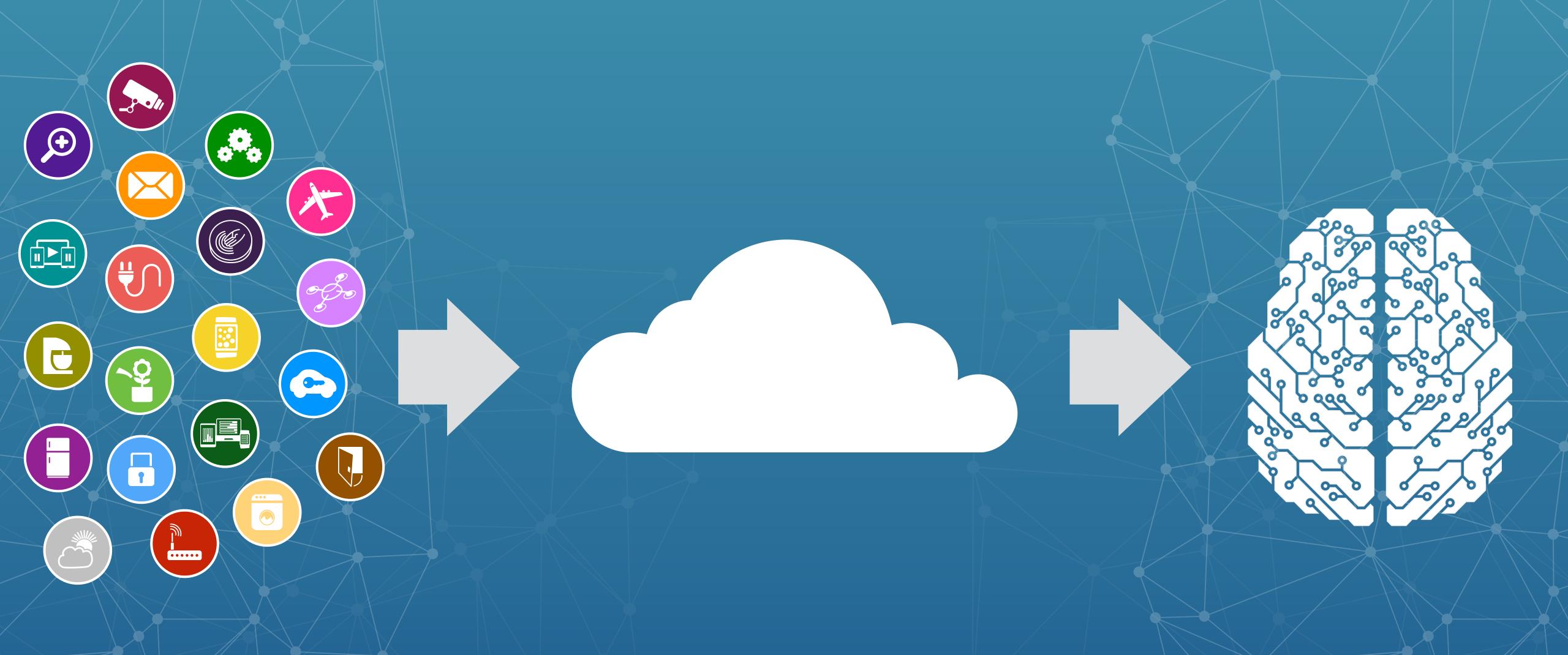












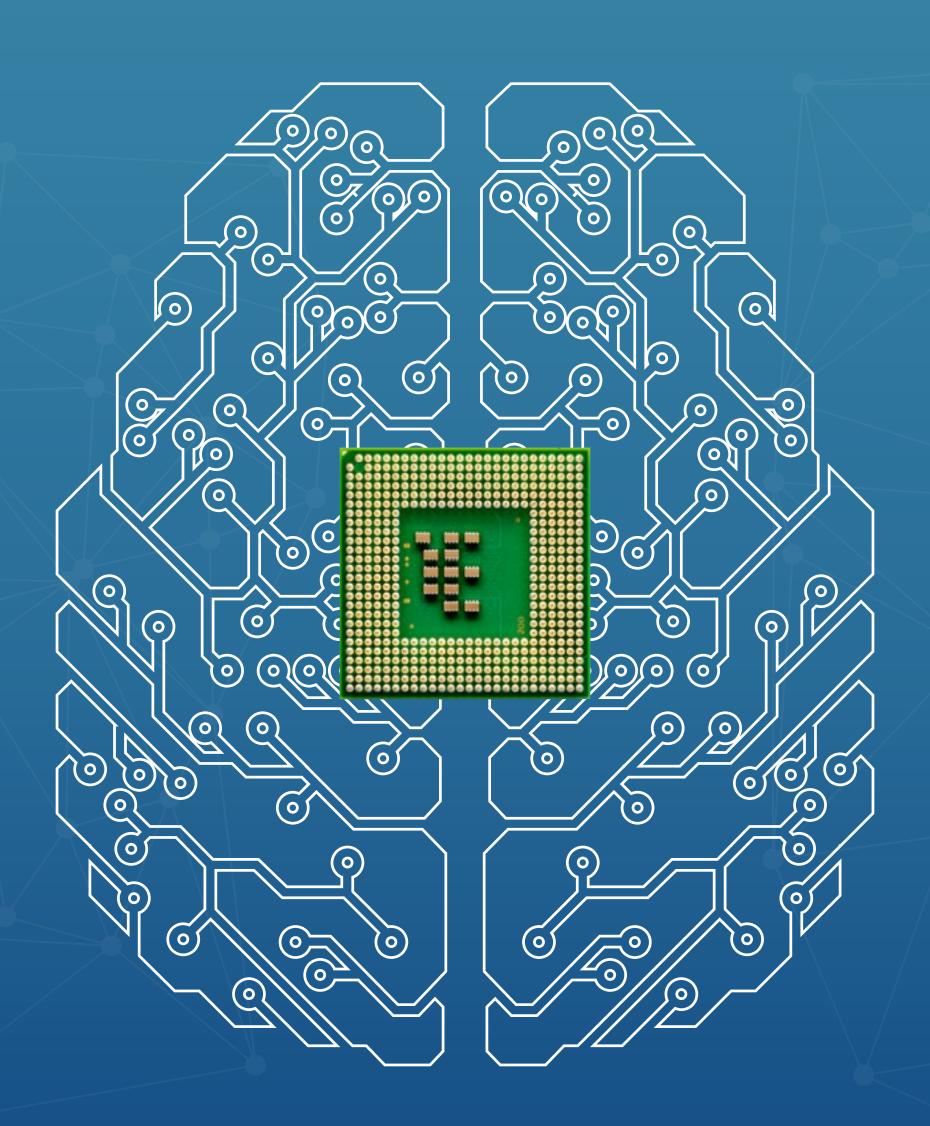
IoT 1 trillion (90% ARM based)

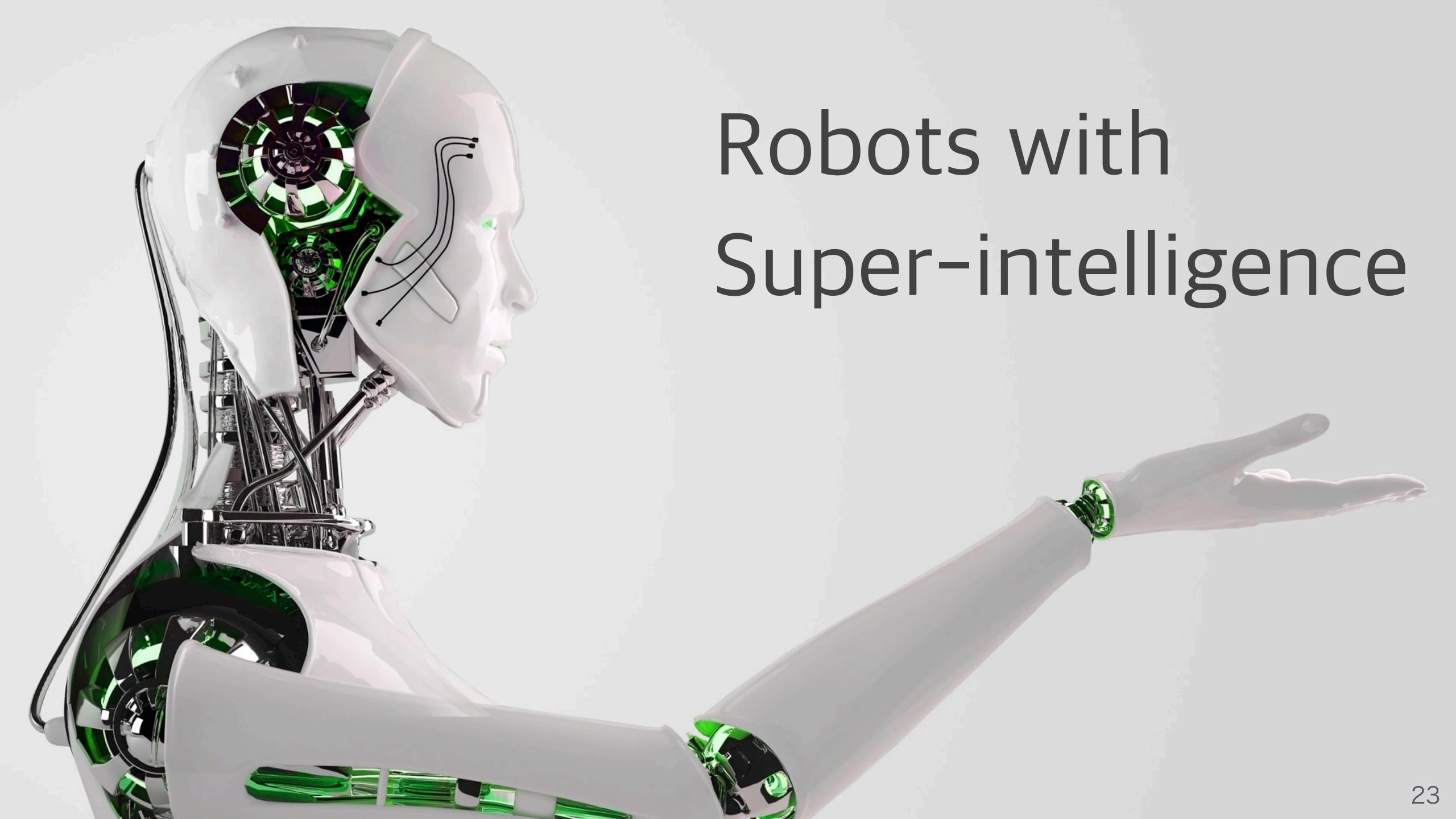
Big Data

(Deep Learning)



### Birth of Super-intelligence



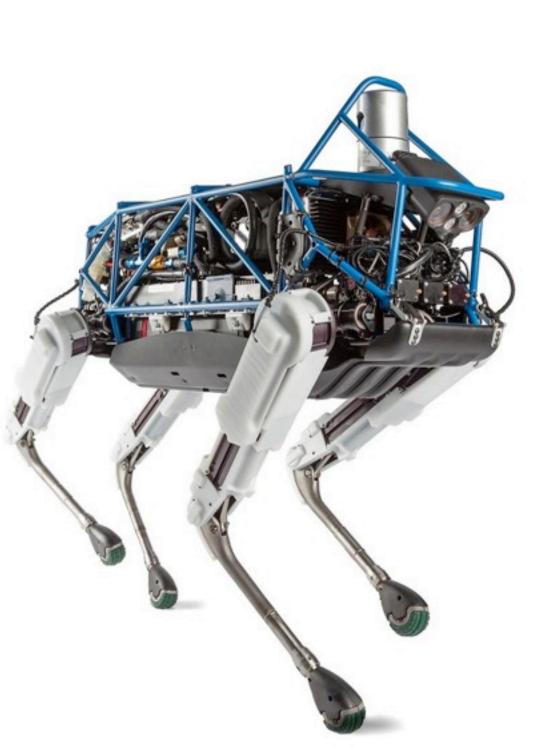


## BostonDynamics

















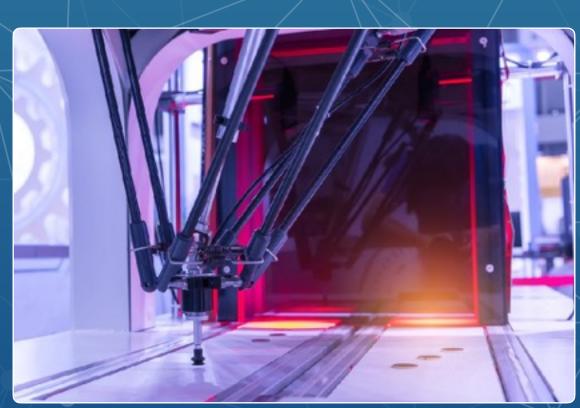


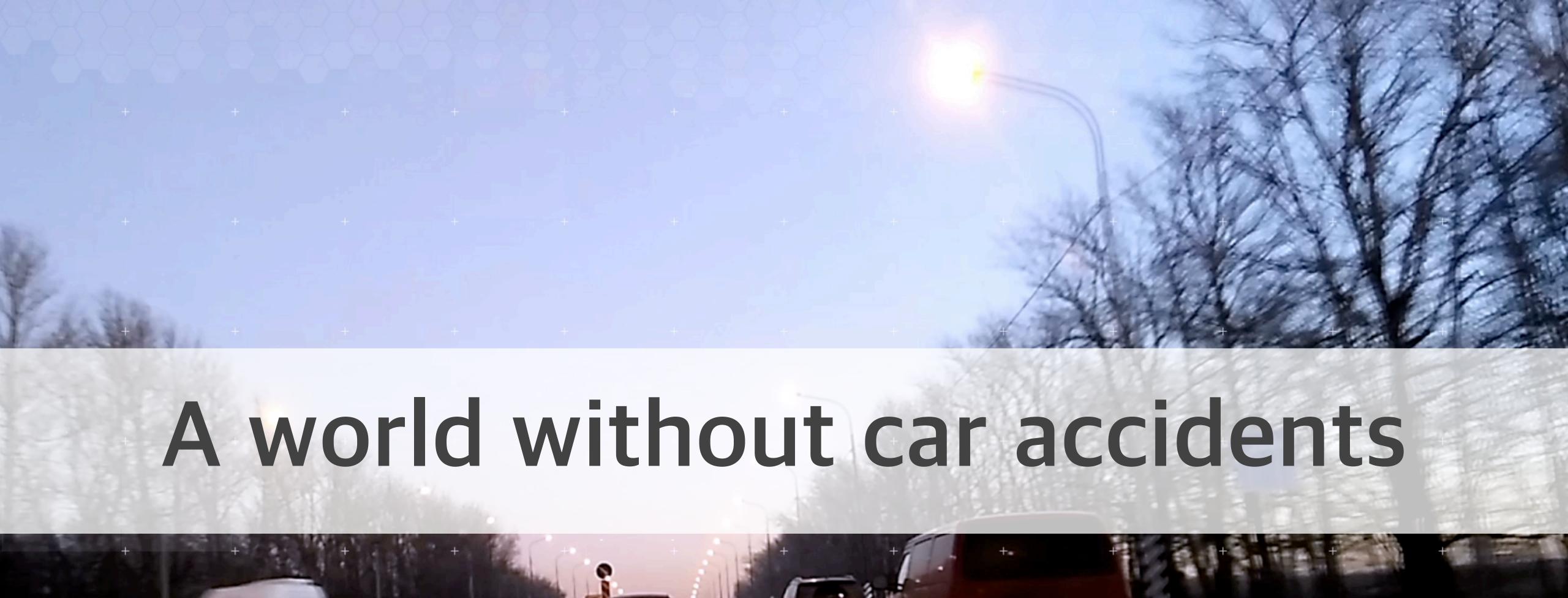
# A new world where all industries will be redefined



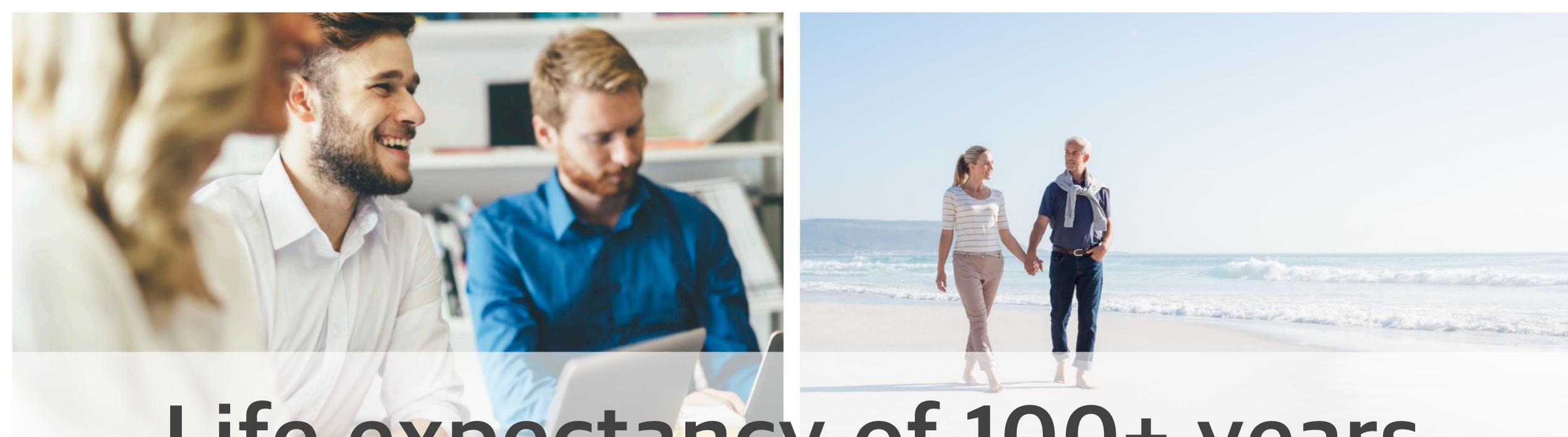
























### Coexistence with smart robots





### Our Track Record



# \$175bn 15X Accumulated return Accumulated investment

(1999-May 2017)

### Internet companies

(incl. SBM, Sprint)

IRR 4496

(18 years)



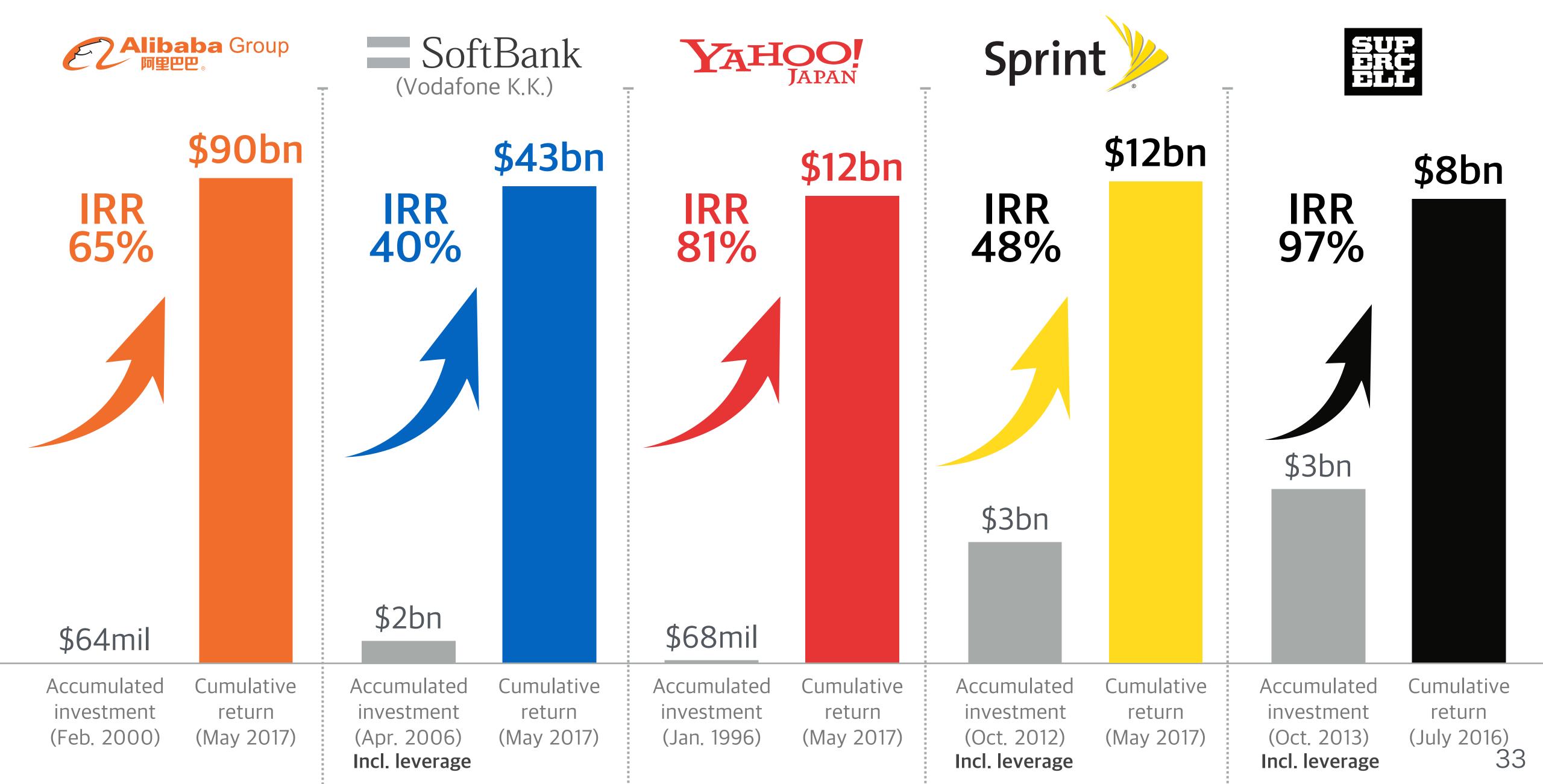
\*1 USD 1 = JPY 114.1, as of May 9, 2017

\*2 Includes SoftBank Mobile Business (former Vodafone Japan) and Sprint As of May 9, 2017, excl. leverage of Sprint

#### Incl. SBM & Sprint (with leverage)

	IRR	% of cumulative return
Total	44%	100%
Excl. Top1	42%	49%
Excl. Top2	43%	24%
Excl. Top3	41%	17%
Excl. Top4	41%	11%
Excl. Top5	41%	6%

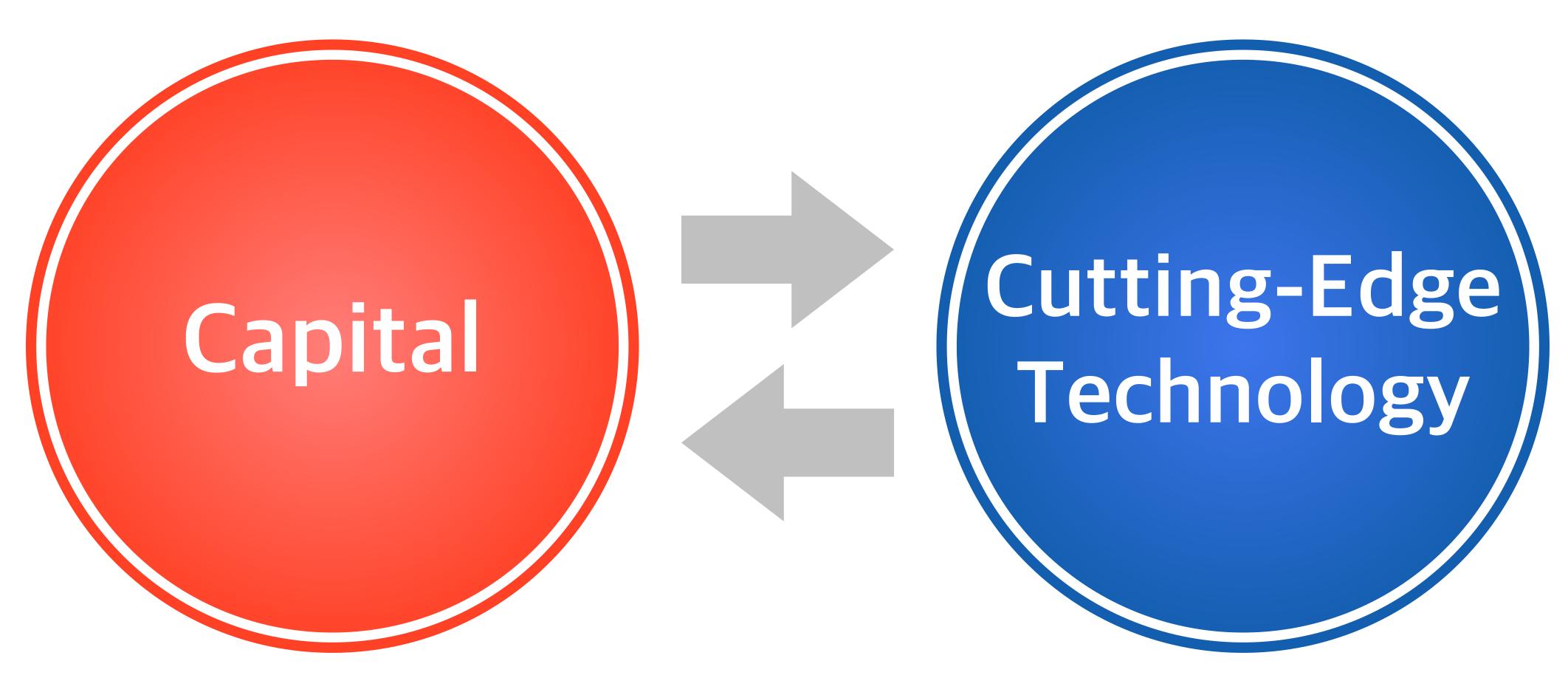
Incl. leverage (Sprint): excluding funds procured at time of acquisition (JPY 1.65t) from accumulated investment and cumulative return



# The company that contributes the most to humankind by driving Information Revolution







Capital accelerates Information Revolution

# JPY 10 trillion

### Fundraising

### 

### SoftBank Vision Fund

JPY 10t

### Global VC (2016 Total)

JPY 7t

\*JPY 10t: the amount of committed capital (over \$93bn) at the first major closing converted to JPY JPY 7t: the amount of approximate capital (\$64bn) raised by venture funds in 2016 converted to JPY (Source) KPMG Enterprise (citing pitch book data, January 12, 2017) USD 1 = JPY 110 37



### Market Cap (worldwide)

(JPY t)
1USD = JPY111.92

#### As of May 31, 2007

1	Exxon Mobil	52
2	GE	43
3	Microsoft	33
4	Citi Group	30
5	PetroChina	29
6	AT&T	29
7	Royal Dutch Shell	27
8	Bank of America	25
9	ICBC	25
10	Toyota	24

#### As of June 30, 2017



	Apple	88
2	Alphabet (Google)	76
3	Microsoft	63
4	Amazon	55
5	Facebook	53
6	Berkshire Hathaway	47
7	Alibaba	44
8	Johnson & Johnson	41
9	Tencent	40
10	Exxon Mobil	38

Saudi Arabia (PIF)





**United Arab Emirates** 



### Partnering Global Investors



**QUALCOMM** 

FOXCONN®

SHARP



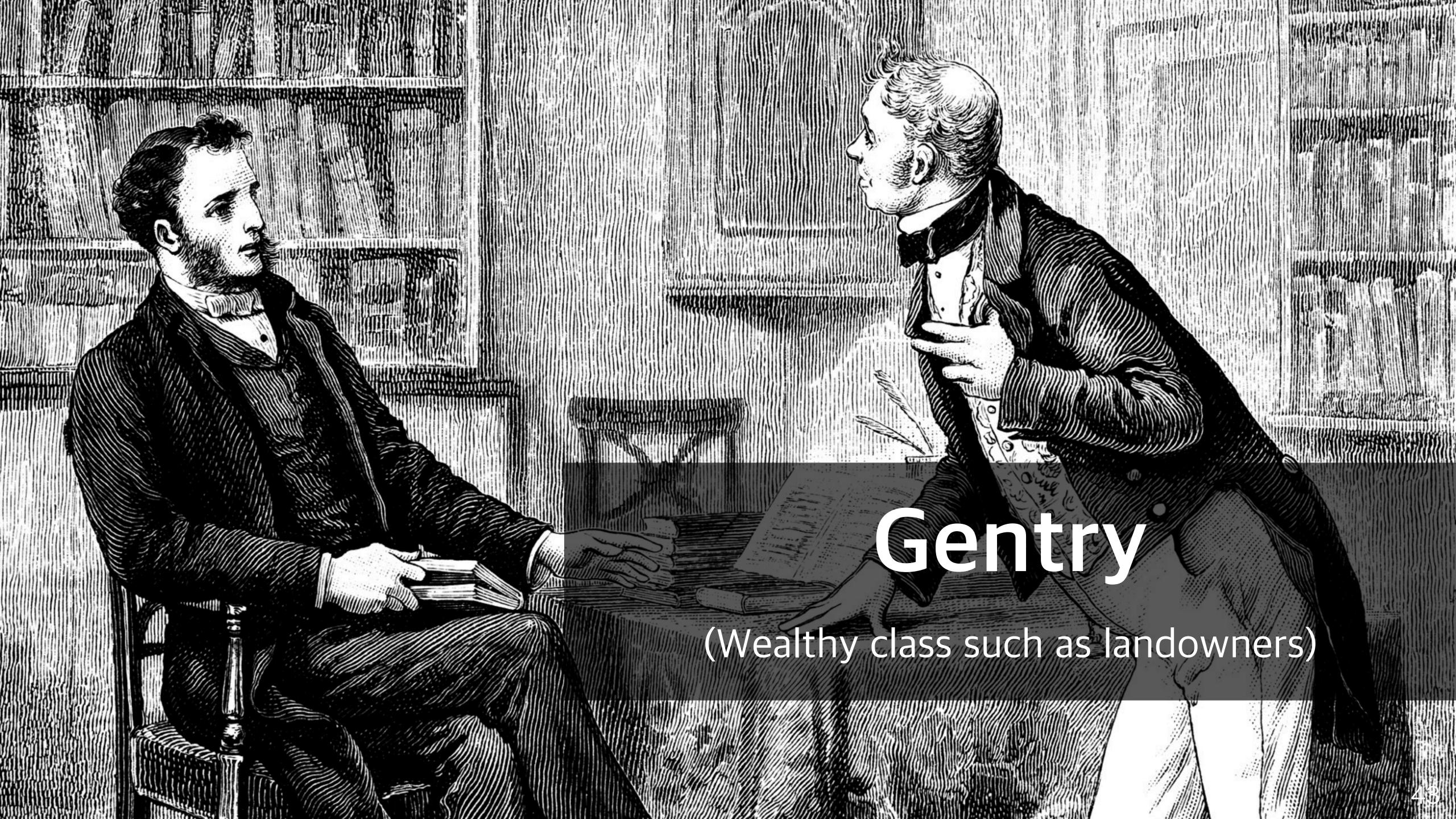




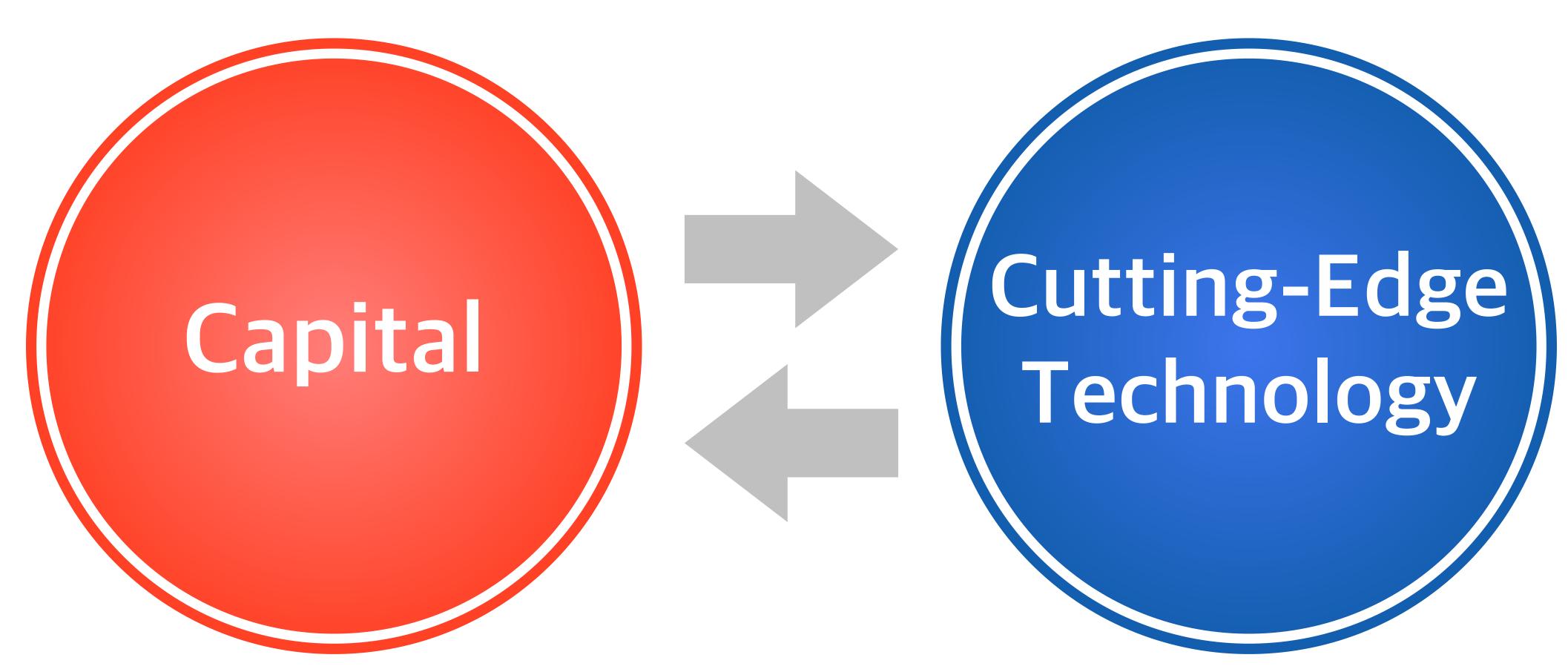




# Innovative technologies change the world

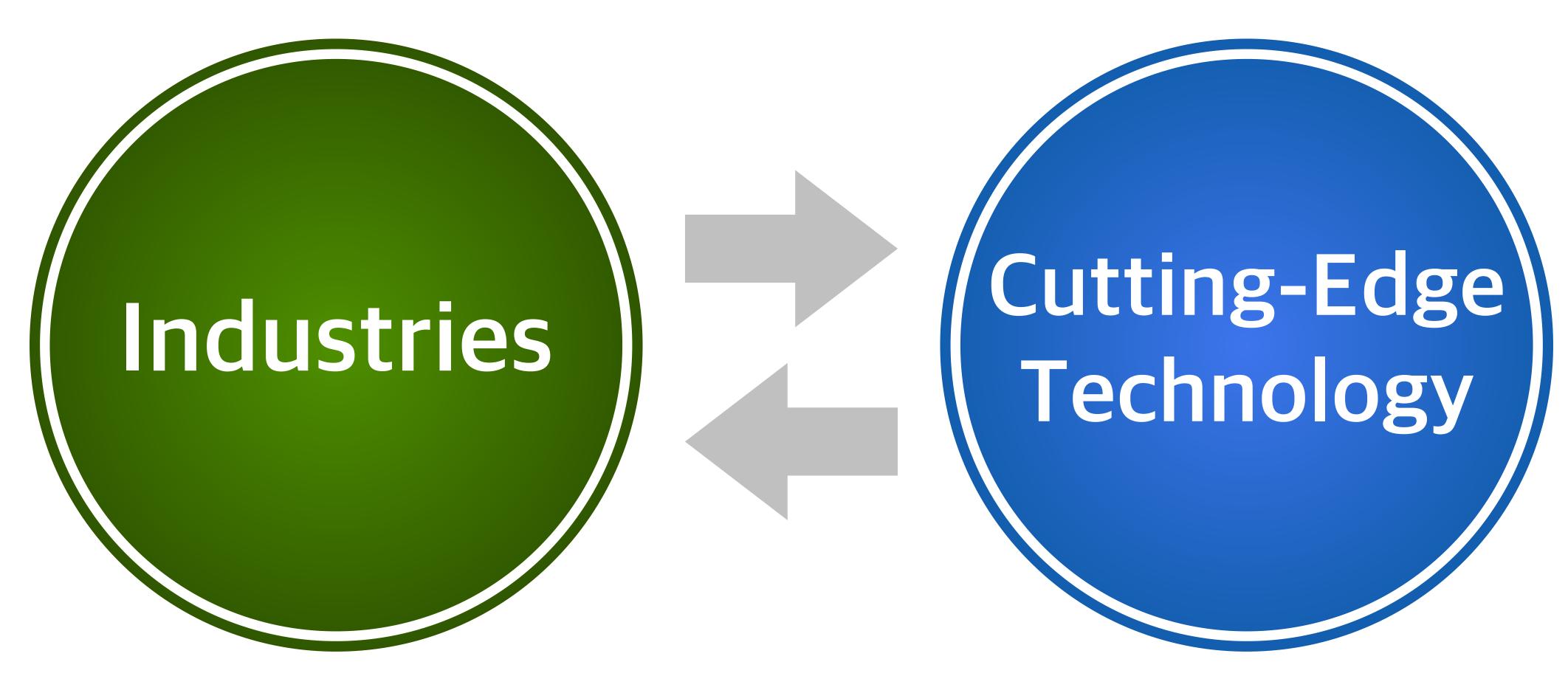






We accelerate the evolution of technology





Accelerate the process of industry redefinition with partners

# The company that contributes the most to humankind by driving Information Revolution



# Information Revolution - Happiness for everyone